

From: Elthomas@hanovervirginia.com
To: tom.dubel@altusgroup.com; zina.diehl@altusgroup.com
Cc: rharris@hanovercounty.gov; LHurt@vedp.org; BSTurner@Hanovervirginia.com
Subject: Update from Closed Session (Project Wild Tiger)
Date: Thursday, March 14, 2019 9:14:24 AM
Attachments: [image001.png](#)
Importance: High

Tom and Zina,

We had a very positive closed session regarding Project Wild Tiger yesterday. Our Board of Supervisors moved to support the additional \$500,000 in incentives for infrastructure to bring that total to 1.5 Million on top of the incentives that were already on the table.

The Board was also amenable to flexibility with the proffers but it is an election year and several members expressed concerns regarding traffic and wanted to better understand what transportation improvements are critical to the project, recognizing citizens will raise questions, it is important we get out ahead of those with a plan.

If at this point your client feels like this is the final site we would suggest moving quickly to jump on a conference call with our team to include Planning, Utilities and Public Works to discuss the proffers in more detail along with your clients vision for the property so we can determine what is feasible. We are happy to address each comment made based on your edits.

I know there was also a request for the County to fund a (TIA) traffic impact analysis and that will be one of the critical next steps to determining the exact impact the project will have on transportation improvements along both Sliding Hill and Ashcake Roads. The consensus from Hanover is the County will conduct the TIA using our consultant but your client will need to fund the study initially. The County will reimburse your client if this becomes the final site for the project.

We hope these additional incentives go a long way to solidifying this site as the final destination for your clients. Once again, we understand they have a choice in where they locate and appreciate their continued consideration of Hanover County!

Personal Regards,

Linwood Thomas

E. Linwood Thomas IV | Director
Hanover County Economic Development

8200 Center Path Lane | Suite E | Mechanicsville, Virginia 23116

O: [804. 365. 6458](tel:804.365.6458) | F. 804. 365. 6463

elthomas@HanoverVirginia.com

HanoverVirginia.com

[LinkedIn](#)

[Facebook](#)

[Twitter](#)

